

Appendix C: Overview of the Stages of Human Development

from

The Pursuit of Time & Money

Step into Radical Abundance and Discover the Secret to a Meaningful Prosperous Life

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STAGES OVERVIEW IN RELATION TO TIME AND MONEY

Causal Tier	Illumined 6.5	Perspective includes an integrated whole that sees time in terms of eternity and infinity.
	Universal 6.0	Kosmos-centric, 6th person perspective; experience of divine and mystical; goes beyond and includes all human concrete groups and subtle systems.
	Transpersonal 5.5	Can prioritize endless elements of interest; time and money may be utilized to solve human suffering; has a cosmic planetary space frame.
	Meta-Aware 5.0	Historical time frame; sees multiple generations and multiple perspectives. Experiences time and space in fundamentally different way via witnessing awareness. Broader space to hold love. Can let go of story.
Subtle Tier	Strategist 4.5	Multi-generational time scheme. See minimum of 25+ years out in terms of own lifetime and past and future generations; prioritizes competing commitments, beliefs, and opinions. Planet-centric: May utilize time and money to impact broader integrated systems, e.g. support of ecosystems.
	Pluralist 4.0	Sees parent/child in lifetime. Sees 10+ years backward and forward. Ethnocentric viewpoint. May utilize time and money accordingly.
	Achiever 3.5	Sees 5 years into future; tendency to chase time and money; focused on goal orientation. Ethnocentric viewpoint; competitive with others. Happy Achiever is someone who can successfully give love and be generous beyond money.
Concrete Tier	Expert 3.0	Sees past and present and 2-3 years into future. Cannot prioritize or categorize well; lives in the moment. No time/money capacity; may lose track of time and go over budget. Focus on efficiency over effectiveness and may therefore miss deadlines or waste money due to perfectionistic tendencies.
	Conformist 2.5	Sees past and future, but may only see past in front of them or have limited visualization of future. Can prioritize rules but not necessarily the consequences of those rules. May therefore engage in impulsive spending or fail to plan for future needs.
	Opportunist 1.5	Can include people up to age 5. Learning to visualize; Egocentric viewpoint; everything is mine; no sense of fairness or reciprocity.
	Impulsive 1.0	Babies and children, 6-18 months. No visualization; kinesthetic memory only. Focus on getting concrete needs met.

Adapted from the StAGES Model of O'Fallon, 2016
